

# **SUNWAY INTERNATIONAL HOLDINGS LIMITED**

# 新威國際控股有限公司\*

(incorporated in Bermuda with limited liability)

**HKEX** stock code: 58

# INTERIM RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 31 MARCH 2008

## **UNAUDITED INTERIM RESULTS**

The Board of Directors (the "Board") of Sunway International Holdings Limited (the "Company") announces the unaudited consolidated results of the Company and its subsidiaries (the "Group") for the six months ended 31 March 2008 (the "Period"), together with the comparative figures for the previous corresponding period as follows:

(LINALIDITED)

## CONDENSED CONSOLIDATED PROFIT AND LOSS ACCOUNT

		Six months ende	ed 31 March
	Notes	2008 HK\$'000	2007 HK\$'000
Turnover Cost of sales	2	458,781 (434,709)	513,476 (483,922)
Gross profit		24,072	29,554
Other revenue and gains Selling and distribution costs Administrative expenses Other operating income		6,572 (3,989) (22,040) 2,278	6,214 (3,701) (21,748) 299
Profit from operating activities	3	6,893	10,618
Finance costs Share of (loss)/profit of a jointly-controlled entity	4	(3,632) (47)	(873) 1,093
Profit before tax Tax	5	3,214 (1,134)	10,838 (1,438)
Profit for the period attributable to equity holders of the parent		2,080	9,400
Interim dividend	6	Nil	Nil
Earnings per share attributable to ordinary equity holders of the parent – Basic	7	0.20 cents	0.93 cents
- Diluted		N/A	N/A

<sup>\*</sup> For identification purpose only

# **CONDENSED CONSOLIDATED BALANCE SHEET**

CONDENSED CONSOLIDATED BALANCE SHE	· <b>-</b> 1	(UNAUDITED) 31 March 2008	(AUDITED) 30 September 2007
	Notes	HK\$'000	HK\$'000
NON-CURRENT ASSETS Property, plant and equipment Investment properties Prepaid land lease payments Interest in a jointly-controlled entity Deferred tax assets Deposits paid for acquisition of prepaid land lease		416,339 41,594 75,747 16,565 2,130	421,712 39,270 66,858 15,336 2,004
payments and property, plant and equipment		6,155	6,155
		558,530	551,335
Inventories Accounts receivable Prepayments, deposits and other receivables Derivative financial instruments Due from a related company Due from a jointly-controlled entity Tax recoverable Pledged time deposits Cash and cash equivalents	9	409,116 175,983 64,742 8,142 6,251 6,472 80 3,306 141,560	332,208 234,012 70,136 7,547 6,311 6,090 80 3,265 74,642
CURRENT LIABILITIES Accounts payable Accrued liabilities and other payables Interest-bearing bank borrowings Dividend payable Tax payable	10	98,738 29,460 158,692 10,160 36,361 333,411	87,827 28,733 132,621 - 34,196 283,377
NET CURRENT ASSETS		482,241	450,914
TOTAL ASSETS LESS CURRENT LIABILITIES NON-CURRENT LIABILITIES		1,040,771	1,002,249
Deferred tax liabilities		6,889	6,428
		1,033,882	995,821
CAPITAL AND RESERVES Issued capital Reserves Proposed final dividend	11	101,600 932,282 –	101,600 884,061 10,160
		1,033,882	995,821

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## 1. Principal accounting policies and basis of preparation

The condensed consolidated interim financial statements of the Group have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("the HKICPA") and with the disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities (the "Listing Rules") of The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange"). These condensed consolidated financial statements are unaudited but have been reviewed by the Company's audit committee.

The basis of preparation and accounting policies adopted in preparing these condensed financial statements are consistent with those adopted in the preparation of the Group's annual financial statements for the year ended 30 September 2007.

In the current period, the Group has applied, for the first time, a number of new HKAS, Hong Kong Financial Reporting Standards ("HKFRS") and Interpretations (hereinafter collectively referred to as "new HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). The adoption of the new HKFRSs had no material effect on how the results for the current or prior accounting periods have been prepared and presented. Accordingly, no prior year adjustment has been required.

The Group has not applied the following new and revised HKFRSs, that have been issued but are not yet effective, in these financial statements. The directors of the Company anticipate that the application of these new HKFRSs will have no material impact on the results and the financial position of the Group.

HKFRS 8 Operating segments HKAS 23 (Revised) Borrowing costs

HK(IFRIC)-Int 12 Service concession arrangements HK(IFRIC)-Int 13 Customer loyalty programmes

HK(IFRIC)-Int 14 The limit on a defined benefit asset, minimum funding

requirements and their interaction

Pursuant to Rule 220(2) of the Singapore Exchange Securities Trading Limited (the "SGX-ST") Listing Manual, the financial statements of the Group, which have been prepared in accordance with SSAP and accounting principles generally accepted in Hong Kong, need to be reconciled to the International Accounting Standards ("IAS"). The Company had applied to the SGX-ST for, and the SGX-ST has on 11 June 2008 granted, a waiver to the Company from complying with the requirements of Rule 220(2) of the SGX-ST Listing Manual in respect of the financial statements of the Group for the period ended 31 March 2008. A reconciliation statement has not been prepared as both the audit committee and the board of directors of the Company are of the view that the application of the IAS would not have a material effect on the measurement and determination of the amounts of the Group's consolidated net assets at 31 March 2008 or its net profit from ordinary activities and cash flows for the period ended 31 March 2008.

Certain comparative figures have been reclassified to conform with the current period's presentation.

## 2. Segment information

Segment information is presented by way of two segment formats: (i) on a primary segment reporting basis, by business segment; and (ii) on a secondary segment reporting basis, by geographical segment.

The Group's operating businesses are structured and managed separately, according to the nature of their operations and the products they provide. Each of the Group's business segments represents a strategic business unit that offers products which is subject to risks and returns that are different from those of the other business segments. Summary details of the business segments are as follows:

- (a) the electronic components and parts segment consists of the manufacture and sale of electronic components and parts;
- (b) the consumer electronic products segment consists of the manufacture and sale of consumer electronic products; and
- (c) the trading segment consists of the trading of integrated circuits and computer components and accessories.

In determining the Group's geographical segments, revenues are attributed to the segments based on the location of the customers.

## (a) Business segments

The following tables present revenue, results and certain asset, liability and expenditure information for the Group's business segments.

Trading of

Group (HK\$'000)

	Electronic components and parts Six months ended 31 March		Const electr prode Six month 31 Ma	ronic ucts ns ended arch	integrated and com componer accesso Six months 31 Ma	circuits puter nts and pries s ended rch	Consolidated Six months ended 31 March		
	2008	2007	2008	2007	2008	2007	2008	2007	
Segment revenue: Sales to external customers	71,335	169,053	385,161	343,720	2,285	703	458,781	513,476	
Other revenue	1,102	765	4,955	3,602	41	2	6,098	4,369	
Total	72,437	169,818	390,116	347,322	2,326	705	464,879	517,845	
Segment results	1,694	1,121	5,209	8,351	38	(2)	6,941	9,470	
Interest and unallocated other revenue and gains Unallocated expenses							473 (521)	1,844 (696)	
Profit from operating activities Finance costs Share of profit of a jointly-							6,893 (3,632)	10,618 (873)	
controlled entity							(47)	1,093	
Profit before tax Tax							3,214 (1,134)	10,838 (1,438)	
Net profit from ordinary activities attributable to shareholders							2,080	9,400	

# Group (HK\$'000)

	Electronic components and parts		elec	sumer tronic ducts	integrate and co compor	ing of ed circuits emputer ents and	Consolidated		
	31	30	31	30	accessories 31 30				
		September		September		September		30 September	
	2008	2007	2008	-	2008	2007	2008	2007	
Segment assets Interest in a jointly-controlled	347,552	423,787	712,471	617,211	2,916	5,171	1,062,939	1,046,169	
entity Unallocated assets							23,037 288,206	21,426	
Total assets							1,374,182	1,285,626	
Segment liabilities Unallocated liabilities	21,452	29,068	119,068	91,183	684	241	141,204 199,096	120,492 169,313	
Total liabilities							340,300	289,805	

# Other segment information:

	Electronic components and parts Six months ended 31 March		Consur electro produc Six months 31 Mar	nic cts ended	integrated and com componer accessor Six months	circuits puter ats and ories ended	Consolidated Six months ended 31 March		
	2008	2007	2008	2007	2008	2007	2008	2007	
Depreciation Unallocated amounts	15,898	14,459	9,212	7,290	-	-	25,110 349	21,749 628	
							25,459	22,377	
Capital expenditure Unallocated amounts	1,594	1,601	8,340	5,497	-	-	9,934	7,098 199	
							10,316	7,297	

# (b) Geographical segments

The following table presents revenue and certain expenditure information for the Group's geographical segments.

Group (HK\$'000)

Hong Kong Six months ended 31 March		Six months ended		d China is ended arch	Other A count Six month 31 Ma	tries is ended	Amer coun Six month	tries ns ended	Europ count Six month 31 Ma	ries s ended	Afric count Six month 31 Ma	ries s ended	Consol Six mont	hs ended
	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007
Segment revenue: Sales to external customers	30,284	123,412	77,553	75,492	79,416	75,789	126,480	109,800	95,588	81,298	49,460	47,685	458,781	513,476
Other segment information: Capital expenditure	0	199	10,316	7,098									10,316	7,297

# 3. Profit from operating activities

The Group's profit from operating activities is arrived at after charging/(crediting):

		Six months ende	ed 31 March
		2008	2007
		HK\$'000	HK\$'000
	Cost of inventories sold	434,709	483,922
	Depreciation	25,459	22,377
	Recognition of prepaid land lease payment	496	413
	Staff costs (including directors' remuneration)	110,522	89,078
4.	Finance costs		
		Six months ende	ed 31 March
		2008	2007
		HK\$'000	HK\$'000
	Interest on bank loans wholly repayable within five years	3,632	873

#### 5. Tax

	Six months ended 31 March			
	2008	2007		
	HK\$'000	HK\$'000		
Provision for tax in respect of profit for the period:				
Hong Kong	_	3		
Mainland China	1,095	1,304		
	1,095	1,307		
Share of tax attributable to a jointly-controlled entity	39	131		
	1,134	1,438		

Hong Kong profits tax has been provided at the rate of 16.5% (2007: 17.5%) on the estimated assessable profits arising in Hong Kong during the period. Taxes on profits assessable in Mainland China have been calculated at the rates of tax prevailing in Mainland China, based on existing legislation, interpretations and practices in respect thereof.

The Group and the Company did not have any significant unprovided deferred tax liabilities as at 31 March 2008 (2007: Nil).

## 6. Interim dividend

The Board of the Company did not recommend any interim dividend for the six months ended 31 March 2008 (2007: Nil).

#### 7. Earnings per share

The calculation of the basic earnings per share for the six months ended 31 March 2008 is based on the unaudited consolidated net profit from ordinary activities attributable to shareholders of HK\$2,080,000 (2007: HK\$9,400,000) and the weighted average number of 1,016,001,301 (2007: 1,016,001,301) ordinary shares in issue during the Period.

Diluted earnings per share for the current and last corresponding period have not been disclosed, as all share options outstanding during these periods had an anti-dilutive effect on the basic earnings per share for these periods.

## 8. Additions to fixed assets

During the Period, the Group spent approximately HK\$10,316,000 (2007: HK\$7,297,000) on additions to fixed assets to upgrade its manufacturing capabilities.

# 9. Contingent liabilities

Contingent liabilities of the Company at the balance sheet date were as follows:

31 March	30 September
2008	2007
HK\$'000	HK\$'000
158,000	158,000
	2008 HK\$'000

#### MANAGEMENT DISCUSSION AND ANALYSIS

## **Review of results and operation**

For the six months ended 31 March 2008, the Group recorded a consolidated turnover of HK\$458,781,000, representing a decrease of 10.7% compared with HK\$513,476,000 in corresponding period last year.

Profit before tax for the period was HK\$3,214,000. The Group's gross profit for the period was HK\$24,072,000 with gross profit margin of 5.2% compared with the previous 5.8%. Net profit for the period was HK\$2,080,000, a decrease of 77.9% from HK\$9,400,000 in corresponding period last year.

Sales of electronic calculators was HK\$212,073,000, representing a growth of 6.5% compared with HK\$199,084,000 in previous corresponding period. It represented 46.2% of the Group's turnover for the period. The growth in sales was contributed by the launching of a wide range of high-end electronic calculators in the market. The Group produced its own brand high-end calculators as well as OEM ones. We expect that the demand for the high-end calculators products will continue to grow in the coming years.

Turnover of telephone products amounted to HK\$106,904,000, increased by 63% compared with the previous corresponding period. It represented 23.3% of the Group's turnover for the period. The Group keeps launching new models of mobile telephones to the market during the period. As domestic consumption of telephone products is rising rapidly in Mainland China, we anticipate that the telephone segment will continue to generate growth in revenue in the future.

Revenue from electronic watches and clocks was HK\$66,184,000, dropped 16.3% from the previous corresponding period. It accounted for 14.4% of the Group's turnover.

Liquid crystal displays ("LCD") recorded a turnover of HK\$40,495,000, dropped 66.9% from the previous corresponding period. It represented 8.8% of the Group's turnover for the period. While manufacturing business of LCD remained rather stable, the decrease in turnover of LCD was due to the drop in the trading volume of TFT-LCD modules during the period.

Accounts receivable dropped by 25% with turnover days shortened to 140 days. The Group has executed tight control on accounts receivable and effective measures have been used to monitor the debtors' repayment time.

Finance costs were HK\$3,632,000 during the period due to the cost of financing of our investment projects in Mainland China.

## Liquidity and financial resources

The Group generally finances its operations with internally generated cash flow and banking facilities provided by its principal bankers in both Hong Kong and Mainland China. The Group maintains a strong financial position. As at 31 March 2008, the total shareholders' equity of the Group was approximately HK\$1,033,882,000, an increase of 3.8% of that at 30 September 2007. The Group's cash and cash equivalents and bank deposits stood at HK\$144,866,000. The interest-bearing bank borrowings of the Group amounted to HK\$158,692,000. During the period, the Group did not use any financial instruments for any hedging purposes. The Group's gearing ratio, which was computed by dividing the current liabilities and long term debt by shareholders' equity, was 32.9%.

## **Capital structure**

No repurchases of shares were made and no share options were exercised, granted, cancelled or lapsed during the period, except as disclosed under the section headed "Share option scheme".

## Pledge of assets

The group's investment property, certain leasehold land and buildings of the Group and time deposits of HK\$3,306,000 of the Group, together with the corporate guarantees of the Company, are used to secure banking facilities of the Group. At 31 March 2008, such facilities were utilised to the extent of approximately HK\$14,096,000.

## APPLICATIONS OF PROCEEDS OF SHARE OFFER

The remaining balance of the net proceeds raised from the share offer in 1999 remained at about HK\$65.4 millions. If any specific investment targets are identified, the Board will make announcement in accordance with the applicable rules.

#### **EMPLOYEES AND REMUNERATION POLICIES**

The Group employs approximately 20,000 full time management, administrative, technical and production staff in Mainland China and Hong Kong. Their remuneration, promotion and salary review are assessed based on job responsibilities, work performance, professional experiences and prevailing industry practice. The Group's directors and employees in Hong Kong joined the Mandatory Provident Fund Scheme. Other staff benefit includes options granted or to be granted under the share option scheme.

#### **PROSPECTS**

Looking forward to the second half of the year, the operating environment remains to be challenging. Crude oil price keeps on increasing and the high material prices affect the Group's gross profit margin. Operating costs also increase due to higher utility costs and the appreciation in Chinese yuan. Nonetheless, the sales of electronic calculators were under steady growth. The Group emphasizes product innovation and product development and considerable amount has been invested in exploring high-end calculator products such as multi-currencies converter calculator, USB calculators, water resistance calculators and PC key calculators. As the demand from the market for these high-end calculators is increasing, we are expanding our production capacity to meet the market needs.

Besides electronic calculators section, the business of telephone products is under rapid expansion. The Group considers that this segment will have great potential for growth, as there is growing demand for telephone products in Mainland China. The Group will continue to innovate high quality, with advanced functions telephone products to the market in order to attract new customers.

While the trading volume of LCD products is dropping, the Group turns to develop new LCD product such as colour monitor LCD product. Digital products like electronic dictionary, electronic organizers and video camera are under development.

During the period, the Group recorded a remarkable increase in sales to major markets like American and European countries. Other markets like PRC, Asian and African countries also recorded a steady growth in sales. We are striving to seek new marketing opportunity in prospective markets like PRC, South America and Eastern Europe.

Focusing on manufacturing of value-added products, expanding of our product range and strengthening of our sales and distribution network, we are trying our best to improve our performance in the second half of the year.

### PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

Neither the Company, nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the period.

#### **AUDIT COMMITTEE**

The Audit Committee, comprises the three independent non-executive directors of the Company, has reviewed with management the accounting principles and practices adopted by the Group and discussed auditing, internal control and financial reporting matters. The Group's financial statements for the period ended 31 March 2008 have been reviewed and approved by the Audit Committee and the Board of Directors, who are of the opinion that such statements comply with the applicable accounting standards, and the Listing Rules and legal requirements, and that adequate disclosures have been made.

#### **REMUNERATION COMMITTEE**

The Remuneration Committee, comprises the three independent non-executive directors of the Company, the Chairman and Mr. Leung Chi Fai, the Finance Director of the Company, is responsible for reviewing and evaluating the remuneration packages of the executive directors and making recommendations to the board of directors from time to time.

#### **CORPORATE GOVERNANCE**

# **Code On Corporate Governance Practices**

The Company has complied with the code provisions as set out in the "Code On Corporate Governance Practices" contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") during the six months ended 31 March 2008, except for the following deviations:

### **Code Provision A.2.1**

Under Code Provision A.2.1, the roles of Chairman and Chief Executive Officer should be separated and should not be performed by the same individual.

During the reporting period, Ms. Wong King Ching, Helen holds both positions of the Chairman and the Chief Executive Officer of the Company. The Board is of the opinion that it is appropriate and in the best interests of the Company at the present stage for Ms. Wong to hold both positions as it helps to maintain the continuity of the Company's policies and the stability of the Company's operations.

## Code Provision A.4.1 and A.4.2

Under Code Provision A.4.1, the non-executive directors should be appointed for a specific term, subject to re-election.

The independent non-executive directors of the Company are not appointed for specific terms. According to the Company's Bye-Law 111(A), one third of the directors shall retire from the office by rotation at each annual general meeting and their appointments will be reviewed when they are due for re-election. In the opinion of the Board, this meets the same objectives and is no less exacting than those in the Code.

Under Code Provision A.4.2, every director, including those appointed for a specific term, should be subject to retirement by rotation at least once every three years.

The Company's Bye-Law 111(A) states that the Chairman is not subject to retirement by rotation and shall not be counted in determining the number of directors to retire. In the opinion of the Board, the continuity of leadership role of the Chairman is important for the stability of the Company and is considered beneficial to the growth of the Company. The Board is of the view that the Chairman should not be subject to retirement by rotation at the present time.

### **Model Code for Securities Transactions**

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules as its own code of conduct regarding securities transactions by the directors of the Company. Having made specific enquiry of all directors of the Company, the Company confirms that all directors of the Company have complied with required standard set out in the Model Code for the period under review.

### PUBLICATION OF INTERIM RESULTS AND INTERIM REPORT

This announcement and the interim report are published on the website of Hong Kong Stock Exchange at www.hkex.com.hk and the website at www.irasia.com/listco/hk/sunway/index.htm.

#### **BOARD OF DIRECTORS**

As at the date of this announcement, the Board of the Company comprises:

Executive Directors: Independent non-executive Directors:

Wong King Ching, Helen So Day Wing Wong King Man Wong Kun Kim Leung Chi Fai Kan Lai Kuen

Non-executive Directors:

Wong Chun Ying Wong Kim Seong

By Order of the Board

Sunway International Holdings Limited Wong King Ching, Helen

Chairman

Hong Kong 26 June 2008